

SHRIMANT JARUHAR

Tel: (814) 876-0848 | Email: shrimant.jaruhar@gmail.com

PROFESSIONAL EXPERIENCE

A.T. KEARNEY

San Francisco, CA

Associate, Management Consulting

2017 - Present

- Built the go-to-market strategy for client launching a fintech product in four countries by analyzing market size, regulations, partnership opportunities, monetization options, and customer messaging to address identified pain points
- Developed a three-year partnership strategy for a technology client to manage \$200M of spend with key partners to increase revenue potential from those relationships; led collaboration with Sales, Marketing, and Finance Directors
- Defined a ten-year supply chain strategy for a global firm in a North American market using SQL-based data analyses working cross-functionally with Sales, Finance, Logistics, and other Support departments
- Implemented a new retail product launch process for the Creative department of a global firm by combining employee insights, complex data-driven analyses, and best practice research to cut launch cycle time by 20%
- Analyzed procurement spend worth \$150M, identified eight cost reduction initiatives, and obtained senior leadership buy-in to execute and achieve savings of \$6M annually in a post-merger integration for a client

NORTHWESTERN MEMORIAL HOSPITAL

Chicago, IL

Project Manager

2012 – 2015

- Led a strategic cross-functional process improvement initiative involving digital modeling of buildings, resulting in improved quality and lowered costs of up to 1% on projects worth over \$900M
- Managed multi-functional teams through \$20M of planning, design, and construction project work to build medical imaging centers, clinics, and other patient spaces, consistently achieving schedule, budget, & patient satisfaction goals
- Created buy-in with senior leadership and clinical managers to execute clinic space optimizations to maximize patient output while minimizing the capital investment required significantly improving project ROIs
- Presented at twelve national industry events to showcase process improvement metrics and share best practices

JACOBS ENGINEERING

Arlington, VA

Construction Technology Coordinator

2008 – 2012

- Implemented innovative project technologies for multiple clients often collaborating with non-technical stakeholders
- Delivered multiple sales presentations on construction innovation; helped win a \$50M contract with a federal agency
- Led Jacobs' east region summer internship program for 2010 and 2011, achieving increased intern satisfaction ratings and number of job offers extended; Awarded two excellence awards by the company for my impact

EDUCATION

YALE SCHOOL OF MANAGEMENT

New Haven, CT

Master of Business Administration (GMAT: 760, 99th percentile)

2017

- Admissions Interviewer and Academic Tutor
- First-year leader of the Entrepreneurship Club and Case Competition Club

THE PENNSYLVANIA STATE UNIVERSITY

University Park, PA

Master of Science (MS), Architectural Engineering (GPA: 4.0/4.0)

2008

- Developed a model to optimize construction schedules, work published in *Journal of Computing in Civil Engineering*
- Awarded full scholarship worth \$50K annually, including complete tuition waiver over the duration of the degree

INDIAN INSTITUTE OF TECHNOLOGY

Varanasi, India

Bachelor of Technology (B. TECH), Civil Engineering *Graduated First Class with Honors* (GPA: 8.56/10.00)

2006

- Top 1% of 300k applicants; awarded institute academic merit award and gold medal for ranking first in class

ADDITIONAL INFORMATION

- Proficient in SQL, Python, Swift, JavaScript. Personal coding projects include: a web app for Indian citizens to look up their elected official's background; a basic iOS cricket game; and web scraping python scripts
- Founder of Dinemight, a venture that reached the semi-finals in the Chicago Lean Startup Challenge
- Recent travel adventures include Antarctica and riding the Trans-Siberian railway from Beijing to Moscow